ПРИМЕРНАЯ ТЕМАТИКА ВОПРОСОВ К ЗАЧЕТУ

**«ДЕЛОВОЙ ИНОСТРАННЫЙ ЯЗЫК»**

**ДЛЯ СПЕЦИАЛЬНОСТИ 1-25 01 04 «ФИНАНСЫ И КРЕДИТ», СПЕЦИАЛИЗАЦИИ 1-25 01 04 07 «ФИНАНСЫ И КРЕДИТ ВО ВНЕШНЕЭКОНОМИЧЕСКОЙ ДЕЯТЕЛЬНОСТИ»**

Дневная форма обучения

III курс, V семестр

1. **Globalization deregulation**
2. Could you define such notion as globalization?
3. What are the possible aftermaths globalization can lead to?
4. Are you personally for or against the process of globalization?
5. **Negotiations.**

a) Describe the key skills in negotiating.

1. Single out the conceptual negotiation techniques. (Give the examples).
2. **Presentation.**
3. Describe the key steps and skills required in the process of presentation.
4. In Group of two act out your personal presentation project.
5. **Employment trends.**
6. Which modern workplace changes are you aware of?
7. Describe possible ways of motivating and retaining high performers. What can contribute to the increase of job satisfaction?
8. What are your expectations of your future job?
9. **Business ethics.**
10. What’s the essence of the notion ‘business ethics’? Do you agree with the statement that a business that makes nothing but money is a poor kind of business?
11. What are the most unethical activities in the company to your mind? (e.g. avoiding paying taxes, claiming extra expenses etc.) Provide examples to illustrate your ideas.
12. Dwell on such issue as ‘corporate responsibility’
13. **Finance and banking.**
14. What recent changes have occurred in the international banking system?
15. What banking facilities do you consider the most convenient?
16. What further changes do you foresee in the future?
17. **Consultancy and research.**
18. Do you share the idea that sometimes it’s necessary to invite an expert to point out the obvious?
19. What are the SMART principles when defining a task for a consultant?
20. What are the key responsibilities of a consultant charged in an organization?
21. **Strategy.**
22. The concept of strategy. How relevant for the organization to formulate the strategy?
23. When a company wants to enter new markets, what kind of strategy it should adopt?
24. Express your personal point of view on the following statement “No prizes for predicting rains. Prizes only for building arks”.
25. **Doing business online.**
26. What facilities are offered in cyberspace? Speak about modern developments in this sphere.
27. Express the advantages and disadvantages of online business. Give examples of both business successes and business failures on the web.
28. Are you concerned about internet security?